

## Sales of electricity by the Sales Business Line

Sales of electricity by the Sales Business Line in GWh	2015	2016	2017	2018	Change 2018/2017	Change 2018/2017 (%)
<b>Retail sales of electricity</b>	<b>16,767</b>	<b>19,628</b>	<b>20,615</b>	<b>19,777</b>	<b>(838)</b>	<b>-4%</b>
<b>Sales of electricity in the wholesale market, including:</b>	<b>8892</b>	<b>4973</b>	<b>3200</b>	<b>3991</b>	<b>791</b>	<b>25%</b>
<i>Sales of energy to the balancing market</i>	428	399	476	631	155	33%
<i>Sales of energy to cover grid losses to Energa Operator*</i>	(16)	1 520	-	1,490	1,490	-
<i>Other wholesale</i>	8,480	3,054	2,724	1,871	(854)	-31%
<b>Total sales of electricity</b>	<b>25,658</b>	<b>24,602</b>	<b>23,815</b>	<b>23,769</b>	<b>(47)</b>	<b>-0%</b>

\* the negative volume in 2015 results from a settlement of a contract from 2014 which was not extended to 2015